

Memo

To: Enterprise IT Financial Workgroup (EITFW)

From: Erin Fashoway, State GIS Coordinator

Date: January 23, 2020

Re: Explanation of Esri Enterprise Allocation Model

The Esri Subgroup of the EITFW has considered alternative allocation models for the Esri Enterprise Agreement (EA) for the FY22-FY23 biennium and has decided that the current model is the best available option. The purpose of this memo is to provide a brief explanation of how the current allocation model works.

- The current model is based on agencies' Esri license/subscription usage.
- Usage is determined based on Esri license/subscription counts, which are mostly self-reported by each agency's defined point of contact during an annual true-up.
- A total value of all agencies' license/subscription counts is then calculated using the current MPA maintenance costs for software licenses and MPA costs/rates for subscriptions.
- The license/subscription counts from the true-up are then used to determine what percentage of the overall amount each agency is accountable for.
- That percentage is then applied to the cost of the contract, which is \$660,000 for FY2020, resulting in each agency's allocation.
- Purchase costs for newly obtained software licenses/subscriptions are not currently factored into the allocation.